

PRODUCT AVAILABILITY

effective 07.12.17

aetna

Senior Supplemental Insurance

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Medicare Supplement	Final Expense	Protection Series SM				Home Care	Nursing Facility Care	Continental Care
		Cancer and Heart Attack or Stroke	Hospital Indemnity	Recovery Care	Home Care Plus			
ACI 5% HHD/AHLIC 7% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
ACI/AHLIC 7% HHD	ACI**	CLI	CLI	CLI	CLI			
ACI 5% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
CLI 5% HHD		CLI						
AHLIC 7% HHD	ACI	CLI		CLI		CLI		CLI
AHLIC 7% HHD	CLI**	CLI	CLI	CLI	CLI			
ACI	ACI	CLI	CLI					
AHLIC 7% HHD	ACI	CLI	CLI	CLI	CLI			
ACI 7% HHD/AHLIC 7% HHD	ACI	CLI	CLI	CLI	CLI			
AHLIC/CLI 5% HHD	CLI	CLI		CLI	CLI	CLI		CLI
CLI 7% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
CLI 5% HHD	ACI	CLI	CLI	CLI	CLI			
AHLIC 7% HHD	ACI	CLI	CLI					
AHLIC 7% HHD	ACI	CLI	CLI	CLI	CLI	CLI	CLI	
ACI 5% HHD/AHLIC 7% HHD		CLI	CLI	CLI	CLI			
CLI 5% HHD		CLI	CLI	CLI				
ACI 5% HHD/AHLIC 7% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
CLI	ACI**	CLI	CLI					
ACI 5% HHD	ACI**	CLI	CLI	CLI	CLI	CLI		
ACI 5% HHD/AHLIC 7% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
AHLIC 7% HHD	ACI*	CLI	CLI	CLI	CLI			
AHLIC 7% HHD	ACI*	CLI	CLI	CLI	CLI			
ACI	ACI	CLI	CLI					
AHLIC 7% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
CLI 5% HHD	CLI	CLI						
AHLIC 7% HHD/AHLIC 7% HHD (D)	CLI	CLI						
ACI	ACI	CLI	CLI		CLI	CLI	CLI	
ACI 5% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
AHLIC 7% HHD/AHLIC 7% HHD (D)	ACI	CLI	CLI	CLI	CLI	CLI		
AHLIC 7% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
CLI 5% HHD	CLI	CLI	CLI	CLI	CLI			
AHLIC 7% HHD (D)/CLI 7% HHD	ACI**	CLI	CLI		CLI	CLI	CLI	
CLI	CLI	CLI	CLI	CLI	CLI			
CLI 7% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
ACI	ACI	CLI	CLI					
AHLIC 7% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
AHLIC 12% HHD	ACI	CLI	CLI			CLI	CLI	
ACI 5% HHD	ACI	CLI	CLI	CLI	CLI	CLI		
ACI 5% HHD	ACI							
CLI		CLI	CLI					
ACI 5% HHD	ACI	CLI	CLI	CLI	CLI			
AHLIC 7% HHD	ACI	CLI	CLI	CLI	CLI			
ACI 5% HHD	ACI	CLI	CLI	CLI	CLI	CLI		

Underwritten by:
ACI = American Continental Insurance Company

AHIC = Aetna Health Insurance Company

AHLIC = Aetna Health and Life Insurance Company

CLI = Continental Life Insurance Company of Brentwood, Tennessee

HHD = Household Discount

(D) = Plan D available

Policy fee = \$20 in all states; except \$6 in MS and \$0 in AR, KY, VT, WV

Final Expense:

* Level benefit only

** Level and graded benefits only

Sales materials vary by state. Order materials based on applicant's state of residence. To order, go to aetnaseniorproducts.com (agent side/Tools/OrderSupplies).



aetnaseniorproducts.com



Protection SeriesSM – Cancer and Heart Attack or Stroke (CLI)

- Issue ages 18–89
- Lump sum benefit paid directly to policyholder or beneficiary
- Benefits range from \$5,000 - \$75,000
- Intensive Care Unit Rider available
- Four coverage options: individual, individual and spouse/domestic partner, individual and child(ren), family
- Same lump sum benefit amount for each covered person
- Helps offset out-of-pocket expenses



Medicare Supplement (ACI/AHIC/AHLIC/CLI)

- 12-month rate guarantee (all plans)
- Competitive rates
- A product seniors trust
- No waiting period for pre-existing conditions
- Over 30 years claims experience
- Knowledgeable, in-house customer service



Protection SeriesSM – Recovery Care (CLI)

- Issue ages 50–89
- Pays indemnity benefits of up to:
 - \$300 daily nursing facility including assisted living and bed reservation
 - \$300 daily hospital
 - \$1200 weekly optional home care rider
- Pays benefits directly to the insured unless assigned to provider
- Helps offset out-of-pocket expenses



Final Expense (ACI/CLI)

- Issue ages 60–89
- Whole life insurance plan
- Point of sale “Jet” pre-approval
- Simplified yes/no application
- 2–4 day turnaround time on bank draft
- Level, Graded or Modified death benefits (in most states)
- Face amounts: \$3,000 - \$35,000*

* Maximum amount varies by applicant age at policy issue.



Protection SeriesSM – Hospital Indemnity (CLI)

- Issue ages 18–89
- Pays indemnity benefits of up to:
 - \$2,500 lump sum for hospital confinement
 - \$300 optional daily hospital
 - \$200 optional daily skilled nursing facility care
 - \$60 optional doctor’s office visit
 - \$1,500 optional outpatient surgical procedure
 - \$200 optional hospital emergency room visit or ambulance service
- Pays benefits directly to the insured unless assigned to provider
- Helps offset out-of-pocket expenses



Nursing Facility Care (CLI)

- Issue ages 50–89
- Daily nursing facility indemnity up to \$120
- Daily hospital indemnity up to \$150
- \$60/daily registered nurse (\$30/shift) home or in-hospital
- Pays benefits directly to insured unless assigned to provider
- Pays benefits for medically necessary nursing facility care
- Helps offset out-of-pocket expenses



Protection SeriesSM – Home Care Plus (CLI)

- Issue ages 50–89
- Home care indemnity up to \$1,200/week
- Daily hospital indemnity up to \$300
- Optional lump sum cancer fixed indemnity rider
- Optional hospital emergency room visit or ambulance service
- Pays benefits directly to insured unless assigned to provider
- Pays benefits for medically necessary home care
- Helps offset out-of-pocket expenses

Underwritten by:

Aetna Health and Life Insurance Company (AHLIC)

Aetna Health Insurance Company (AHIC)

American Continental Insurance Company (ACI)

Continental Life Insurance Company of Brentwood, Tennessee (CLI)

All products are not available in all states and benefits shown may vary by state. Call the Agent Services Team at 800 264.4000, to verify state appointment, order supplies or confirm product availability and rates.