



Continental Life Insurance Company
of Brentwood, Tennessee

An Aetna Company

Medicare Supplement Rates

North Carolina

Effective March 2018

Household discount now available

Policy Form: CLIMSP17A NC, CLIMSP17B NC, CLIMSP17F NC, CLIMSP17HF NC, CLIMSP17G NC, CLIMSP17N NC

Application Form: CLIMS04099NC

- All Plans: A one time only \$20 policy fee required at time of application
- Rates are Attained Age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- Open Enrollment and Guaranteed Issue use preferred rates
- For rates under age 65 and over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?

Contact the Agent Services team at **800-264-4000**, or go to **aetnaseniorproducts.com** (agent side).

Modal premium options

Semi-Annual	Annual x .52
Quarterly.....	Annual x .265
Monthly Electronic Funds Transfer (EFT)	Annual x .0833

Effective Date

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 30 calendar days from the date of signature.

Applications submitted by E-Application result in faster service. E-Applications must have first premium deducted by monthly EFT. Changes to payment mode can be made after the first premium has been drafted by contacting Policyholder Services.

Applications with a live check must be mailed and not faxed.



To use the Mobile Rate Quote tool, scan the QR code below with your smartphone (iPhone or Android).

Calculating rates

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Begin here if using the agent rate sheet:

Annual premium (found on agent rate card)
x Modal factor
= Modal premium (round to nearest whole cent)

Example: \$1889 x .0833 = \$157.3537 (\$157.35)

STEP 2: Calculate modal premium with 7% household discount

Modal premium
x Discount (.93)
= Modal premium with discount (round to nearest whole cent)

Example: \$157.35 x .93 = \$146.3355 (\$146.34)

Add application fee to determine total initial premium collected/draft

Modal premium (with discount if discount applies)
+ Application fee
= Total initial premium (amount of check with application or initial bank draft)

Example: \$146.34 + \$20 = \$166.34

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ATTAINED AGE	ALL ZIP CODES									
	PLAN A		PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,031	85.88	1,186	98.79	1,146	95.46	1,318	109.79		
66	1,031	85.88	1,186	98.79	1,146	95.46	1,318	109.79		
67	1,031	85.88	1,186	98.79	1,146	95.46	1,318	109.79		
68	1,043	86.88	1,199	99.88	1,159	96.54	1,333	111.04		
69	1,065	88.71	1,225	102.04	1,183	98.54	1,360	113.29		
70	1,094	91.13	1,258	104.79	1,216	101.29	1,398	116.45		
71	1,126	93.80	1,295	107.87	1,251	104.21	1,439	119.87		
72	1,162	96.79	1,336	111.29	1,291	107.54	1,485	123.70		
73	1,199	99.88	1,379	114.87	1,332	110.96	1,532	127.62		
74	1,242	103.46	1,428	118.95	1,380	114.95	1,587	132.20		
75	1,287	107.21	1,480	123.28	1,430	119.12	1,645	137.03		
76	1,332	110.96	1,532	127.62	1,480	123.28	1,702	141.78		
77	1,377	114.70	1,584	131.95	1,530	127.45	1,760	146.61		
78	1,422	118.45	1,635	136.20	1,580	131.61	1,817	151.36		
79	1,468	122.28	1,688	140.61	1,631	135.86	1,876	156.27		
80	1,514	126.12	1,741	145.03	1,682	140.11	1,934	161.10		
81	1,562	130.11	1,796	149.61	1,736	144.61	1,996	166.27		
82	1,611	134.20	1,853	154.35	1,790	149.11	2,059	171.51		
83	1,661	138.36	1,910	159.10	1,846	153.77	2,123	176.85		
84	1,712	142.61	1,969	164.02	1,902	158.44	2,187	182.18		
85	1,771	147.52	2,037	169.68	1,968	163.93	2,263	188.51		
86	1,822	151.77	2,095	174.51	2,024	168.60	2,328	193.92		
87	1,873	156.02	2,154	179.43	2,081	173.35	2,393	199.34		
88	1,926	160.44	2,215	184.51	2,140	178.26	2,461	205.00		
89	1,980	164.93	2,277	189.67	2,200	183.26	2,530	210.75		
90	2,034	169.43	2,339	194.84	2,260	188.26	2,599	216.50		

ATTAINED AGE	ALL ZIP CODES									
	PLAN B		PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,158	96.46	1,332	110.96	1,287	107.21	1,480	123.28		
66	1,158	96.46	1,332	110.96	1,287	107.21	1,480	123.28		
67	1,158	96.46	1,332	110.96	1,287	107.21	1,480	123.28		
68	1,172	97.63	1,348	112.29	1,302	108.46	1,497	124.70		
69	1,197	99.71	1,377	114.70	1,330	110.79	1,530	127.45		
70	1,229	102.38	1,413	117.70	1,366	113.79	1,571	130.86		
71	1,266	105.46	1,456	121.28	1,407	117.20	1,618	134.78		
72	1,306	108.79	1,502	125.12	1,451	120.87	1,669	139.03		
73	1,348	112.29	1,550	129.12	1,498	124.78	1,723	143.53		
74	1,395	116.20	1,604	133.61	1,550	129.12	1,783	148.52		
75	1,446	120.45	1,663	138.53	1,607	133.86	1,848	153.94		
76	1,497	124.70	1,722	143.44	1,663	138.53	1,912	159.27		
77	1,547	128.87	1,779	148.19	1,719	143.19	1,977	164.68		
78	1,598	133.11	1,838	153.11	1,776	147.94	2,042	170.10		
79	1,650	137.45	1,898	158.10	1,833	152.69	2,108	175.60		
80	1,702	141.78	1,957	163.02	1,891	157.52	2,175	181.18		
81	1,755	146.19	2,018	168.10	1,950	162.44	2,243	186.84		
82	1,810	150.77	2,082	173.43	2,011	167.52	2,313	192.67		
83	1,866	155.44	2,146	178.76	2,073	172.68	2,384	198.59		
84	1,923	160.19	2,211	184.18	2,137	178.01	2,458	204.75		
85	1,990	165.77	2,289	190.67	2,211	184.18	2,543	211.83		
86	2,047	170.52	2,354	196.09	2,274	189.42	2,615	217.83		
87	2,105	175.35	2,421	201.67	2,339	194.84	2,690	224.08		
88	2,164	180.26	2,489	207.33	2,404	200.25	2,765	230.32		
89	2,225	185.34	2,559	213.16	2,472	205.92	2,843	236.82		
90	2,286	190.42	2,629	219.00	2,540	211.58	2,921	243.32		

ATTAINED AGE	ALL ZIP CODES									
	PLAN F		PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,449	120.70	1,666	138.78	1,610	134.11	1,852	154.27		
66	1,449	120.70	1,666	138.78	1,610	134.11	1,852	154.27		
67	1,449	120.70	1,666	138.78	1,610	134.11	1,852	154.27		
68	1,467	122.20	1,687	140.53	1,630	135.78	1,875	156.19		
69	1,498	124.78	1,723	143.53	1,664	138.61	1,914	159.44		
70	1,538	128.12	1,769	147.36	1,709	142.36	1,965	163.68		
71	1,584	131.95	1,822	151.77	1,760	146.61	2,024	168.60		
72	1,634	136.11	1,879	156.52	1,816	151.27	2,088	173.93		
73	1,687	140.53	1,940	161.60	1,874	156.10	2,155	179.51		
74	1,746	145.44	2,008	167.27	1,940	161.60	2,231	185.84		
75	1,810	150.77	2,082	173.43	2,011	167.52	2,313	192.67		
76	1,873	156.02	2,154	179.43	2,081	173.35	2,393	199.34		
77	1,936	161.27	2,226	185.43	2,151	179.18	2,474	206.08		
78	1,999	166.52	2,299	191.51	2,221	185.01	2,554	212.75		
79	2,065	172.01	2,375	197.84	2,294	191.09	2,638	219.75		
80	2,130	177.43	2,450	204.09	2,367	197.17	2,722	226.74		
81	2,197	183.01	2,527	210.50	2,441	203.34	2,807	233.82		
82	2,265	188.67	2,605	217.00	2,517	209.67	2,895	241.15		
83	2,335	194.51	2,685	223.66	2,594	216.08	2,983	248.48		
84	2,407	200.50	2,768	230.57	2,674	222.74	3,075	256.15		
85	2,490	207.42	2,864	238.57	2,767	230.49	3,182	265.06		
86	2,562	213.41	2,946	245.40	2,847	237.16	3,274	272.72		
87	2,634	219.41	3,029	252.32	2,927	243.82	3,366	280.39		
88	2,708	225.58	3,114	259.40	3,009	250.65	3,460	288.22		
89	2,783	231.82	3,200	266.56	3,092	257.56	3,556	296.21		
90	2,860	238.24	3,289	273.97	3,178	264.73	3,655	304.46		

ATTAINED AGE	ALL ZIP CODES									
	PLAN HI F		PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	451	37.57	519	43.23	501	41.73	576	47.98		
66	451	37.57	519	43.23	501	41.73	576	47.98		
67	451	37.57	519	43.23	501	41.73	576	47.98		
68	456	37.98	524	43.65	507	42.23	583	48.56		
69	466	38.82	536	44.65	518	43.15	596	49.65		
70	479	39.90	551	45.90	532	44.32	612	50.98		
71	493	41.07	567	47.23	548	45.65	630	52.48		
72	508	42.32	584	48.65	564	46.98	649	54.06		
73	525	43.73	604	50.31	583	48.56	670	55.81		
74	543	45.23	624	51.98	603	50.23	693	57.73		
75	563	46.90	647	53.90	626	52.15	720	59.98		
76	583	48.56	670	55.81	648	53.98	745	62.06		
77	603	50.23	693	57.73	670	55.81	771	64.22		
78	622	51.81	715	59.56	691	57.56	795	66.22		
79	643	53.56	739	61.56	714	59.48	821	68.39		
80	663	55.23	762	63.47	737	61.39	848	70.64		
81	684	56.98	787	65.56	760	63.31	874	72.80		
82	705	58.73	811	67.56	783	65.22	900	74.97		
83	727	60.56	836	69.64	808	67.31	929	77.39		
84	749	62.39	861	71.72	832	69.31	957	79.72		
85	775	64.56	891	74.22	861	71.72	990	82.47		
86	797	66.39	917	76.39	886	73.80	1,019	84.88		
87	820	68.31	943	78.55	911	75.89	1,048	87.30		
88	843	70.22	969	80.72	937	78.05	1,078	89.80		
89	867	72.22	997	83.05	963	80.22	1,107	92.21		
90	890	74.14	1,024	85.30	989	82.38	1,137	94.71		

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ATTAINED AGE	PLAN G		ALL ZIP CODES							
	PREFERRED				STANDARD					
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,159	96.54	1,333	111.04	1,288	107.29	1,481	123.37		
66	1,159	96.54	1,333	111.04	1,288	107.29	1,481	123.37		
67	1,159	96.54	1,333	111.04	1,288	107.29	1,481	123.37		
68	1,173	97.71	1,349	112.37	1,303	108.54	1,498	124.78		
69	1,199	99.88	1,379	114.87	1,332	110.96	1,532	127.62		
70	1,230	102.46	1,415	117.87	1,367	113.87	1,572	130.95		
71	1,267	105.54	1,457	121.37	1,408	117.29	1,619	134.86		
72	1,307	108.87	1,503	125.20	1,452	120.95	1,670	139.11		
73	1,349	112.37	1,551	129.20	1,499	124.87	1,724	143.61		
74	1,397	116.37	1,607	133.86	1,552	129.28	1,785	148.69		
75	1,448	120.62	1,665	138.69	1,609	134.03	1,850	154.11		
76	1,498	124.78	1,723	143.53	1,664	138.61	1,914	159.44		
77	1,549	129.03	1,781	148.36	1,721	143.36	1,979	164.85		
78	1,599	133.20	1,839	153.19	1,777	148.02	2,044	170.27		
79	1,652	137.61	1,900	158.27	1,836	152.94	2,111	175.85		
80	1,704	141.94	1,960	163.27	1,893	157.69	2,177	181.34		
81	1,757	146.36	2,021	168.35	1,952	162.60	2,245	187.01		
82	1,812	150.94	2,084	173.60	2,013	167.68	2,315	192.84		
83	1,868	155.60	2,148	178.93	2,076	172.93	2,387	198.84		
84	1,925	160.35	2,214	184.43	2,139	178.18	2,460	204.92		
85	1,992	165.93	2,291	190.84	2,213	184.34	2,545	212.00		
86	2,049	170.68	2,356	196.25	2,277	189.67	2,619	218.16		
87	2,107	175.51	2,423	201.84	2,341	195.01	2,692	224.24		
88	2,166	180.43	2,491	207.50	2,407	200.50	2,768	230.57		
89	2,226	185.43	2,560	213.25	2,473	206.00	2,844	236.91		
90	2,288	190.59	2,631	219.16	2,542	211.75	2,923	243.49		

ATTAINED AGE	PLAN N		ALL ZIP CODES							
	PREFERRED				STANDARD					
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	916	76.30	1,053	87.71	1,018	84.80	1,171	97.54		
66	916	76.30	1,053	87.71	1,018	84.80	1,171	97.54		
67	916	76.30	1,053	87.71	1,018	84.80	1,171	97.54		
68	950	79.14	1,093	91.05	1,056	87.96	1,214	101.13		
69	988	82.30	1,136	94.63	1,098	91.46	1,263	105.21		
70	1,025	85.38	1,179	98.21	1,139	94.88	1,310	109.12		
71	1,061	88.38	1,220	101.63	1,179	98.21	1,356	112.95		
72	1,098	91.46	1,263	105.21	1,220	101.63	1,403	116.87		
73	1,134	94.46	1,304	108.62	1,260	104.96	1,449	120.70		
74	1,173	97.71	1,349	112.37	1,303	108.54	1,498	124.78		
75	1,212	100.96	1,394	116.12	1,347	112.21	1,549	129.03		
76	1,251	104.21	1,439	119.87	1,390	115.79	1,599	133.20		
77	1,291	107.54	1,485	123.70	1,434	119.45	1,649	137.36		
78	1,332	110.96	1,532	127.62	1,480	123.28	1,702	141.78		
79	1,377	114.70	1,584	131.95	1,530	127.45	1,760	146.61		
80	1,423	118.54	1,636	136.28	1,581	131.70	1,818	151.44		
81	1,468	122.28	1,688	140.61	1,631	135.86	1,876	156.27		
82	1,514	126.12	1,741	145.03	1,682	140.11	1,934	161.10		
83	1,560	129.95	1,794	149.44	1,733	144.36	1,993	166.02		
84	1,608	133.95	1,849	154.02	1,787	148.86	2,055	171.18		
85	1,664	138.61	1,914	159.44	1,849	154.02	2,126	177.10		
86	1,712	142.61	1,969	164.02	1,902	158.44	2,187	182.18		
87	1,760	146.61	2,024	168.60	1,956	162.93	2,249	187.34		
88	1,810	150.77	2,082	173.43	2,011	167.52	2,313	192.67		
89	1,860	154.94	2,139	178.18	2,067	172.18	2,377	198.00		
90	1,911	159.19	2,198	183.09	2,123	176.85	2,441	203.34		