



Keep your phone In your pocket

and say **GOOD-BYE**

to Final Expense Automatic
Telephone Interviews!

In one of our most exciting and game changing enhancements,
The American-Amicable Group of Companies is happy to
announce the following changes to our Age 50-85 Final Expense products.

1. Automatic Telephone Interview Requirement has been Eliminated!

Now phone interviews will ONLY be requested if the payor is other than the Proposed Insured, Spouse, or Child. OR If the Proposed Insured is 71-85 and not found in the prescription database after submission of the application to the Home Office.

2. Completing a Requested Telephone Interview

If a paper application is being completed, you do not automatically need to complete a telephone interview (unless the payor on the policy is other than (1) the Proposed Insured, (2) Spouse or Significant Other, or (3) a child of the Proposed Insured). After the application has been submitted, an interview may be requested. You will be provided notification in this event.

Feel free to work with your client to ensure the telephone interview is completed.

Note: If you would prefer to receive a point of sale decision (even through a telephone interview is not initially required), you still have the option of contacting Apptical to complete a point of sale interview.

And with these enhancements, we **STILL** give you the opportunity to provide us with additional information about the client to **HELP US, HELP YOU!**

Are you interested in receiving an **on screen point of sale decision?**

Visit www.insuranceapplication.com and take advantage!



For questions regarding this communication, please contact our Marketing Sales Agent Hotline at marketingassistants@aatx.com or via phone at (800) 736-7311 prompts 1,1,2.